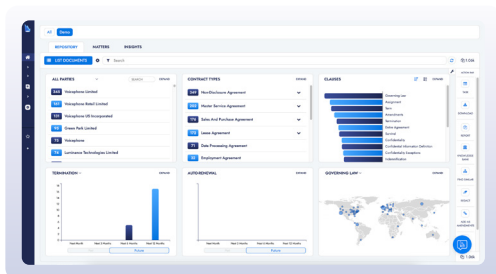


# AI-Powered Contract Review and Analysis



*Lindus Health is an anti-CRO running radically faster, more reliable clinical trials for life science pioneers — bringing ground-breaking treatments to patients more quickly. This is achieved through a commercial model that aligns incentives, a world-class clinical operations team with its unique software platform, and access to over 40 million Electronic Health Records.*

The in-house legal team at Lindus Health adopted Luminance's Legal-Grade™ AI to increase capacity, improve business-wide autonomy and enhance contractual insight. As a lean legal team, Lindus Health turned to AI to help process the large volume of contracts going through the business. After a thorough comparison of various legal AI products on the market, Lindus Health selected Luminance for its sophisticated platform and evident value-add.



*Understand the entire dataset at a glance with Luminance's AI-powered data visualization*

## Empowering Non-Legal Functions

While the legal team was previously solely responsible for all contracts across the business, the commercial teams now have full access to Luminance. This means they are able to autonomously review NDAs, based on pre-approved templates and precedent positions. This simplified process removes the need for Legal's involvement in this high-volume, low-risk kind of work. Not only does this mean that commercial discussions can progress more quickly, but the legal team is also freed up to focus on higher-value tasks. While the Head of Legal previously spent several hours a week on these routine agreements, this time has been cut to less than five minutes thanks to Luminance.

### KEY RESULTS:



**3-4 Hours Saved per Week**  
on routine reviews



**Legal Literacy & Autonomy**  
for non-legal functions



**Instant Legal-Grade™ Q&A**  
across entire contract repository

## Enhanced Insight into All Contracts

Within the legal team and Operations function, Luminance's AI-powered repository provides granular insight into the company's entire contractual database. This holistic oversight enables Legal to ask questions about any issue and get an instant response, taking into account activity from across the business. Given the high volume of vendors the organization contracts with, this centralized, intelligent system ensures all information is captured and capitalized on. From spotting renewals and keeping track of obligations to conducting audits, Luminance's powerful search capabilities ensure key data is identified, helping spot commercial opportunities and mitigate potential risk.

## A Look Ahead...

Lindus Health plans to extend Luminance across more non-legal functions, such as the Operations team, and to use it to augment more complex contract types, such as MSAs and Vendor Agreements. Moreover, as the organization hires, Luminance provides an institutionalized source of knowledge for new team members to reference, helping to expedite training and reduce the loss of knowledge associated with turnover.

**"Luminance helps remove a lot of the admin-heavy, lower-risk activity to focus on more valuable work that drives business."**



**Shini Pattni,**  
Head of Legal